## 2011-2012 <br> Annual Report



Defence Bank

## Contents

Directors' report ..... 2
Statement of comprehensive income ..... 6
Statement of financial position ..... 7
Statement of changes in equity ..... 8
Statement of cash flows ..... 9
Notes to and forming part of the financial statements ..... 10
Directors' declaration ..... 33
Independent auditor's report ..... 34
Auditor's independence declaration ..... 36
General information ..... 37

## Directors' report

The directors of Defence Bank Limited (Defence Bank or the Bank) submit herewith the annual financial report of the Bank for the year ended 30 June 2012. In order to comply with the provisions of the Corporations Act 2001, the directors report as follows:

## Information about the directors

The names and particulars of the directors of the Bank during or since the end of the financial year and their roles as at the date of this report are as follows:

| Name | Qualifications and Roles | Appointment period |
| :---: | :---: | :---: |
| Colonel Mark Derry RICHARDS | DipMgt, MDefStud, FAICD, MIPAA, MAMI, psc (Chairman of the Board and Chairman of the Executive Committee) | Initially elected to the Board on 6 November 2001. Most recently re-elected to the Board on 22 November 2010. |
| Colonel <br> Paul MULRANEY, CSC, Ret'd | BCom, MSc (Def Studies), CPA, MAICD, FAIM, MAMI, psc (Deputy Chairman of the Board and Chairman of the Remuneration Committee) | Initially elected to the Board on 23 November 1998. Most recently re-elected to the Board on 22 November 2010. |
| Group Captain David Cyril PAYNE, Ret'd | BEc (ANU), MSc (USAFIT), GradDipStratStud, Dip Tpt, FAICD, FAMI, jssc, psc (Chairman of Policy and Constitution Review Committee (PCRC)) | Initially appointed to the Board on 6 May 1988. Most recently re-appointed to the Board on 26 September 2011. |
| Mr Alan Ronald HANDS | DipBus (Acct), DipPur/MM, M Bus (LOG), CPA, MAICD, AFAMI (Chairman of the Audit, Risk and Compliance Committee (ARCC)) | Initially elected to the Board on 22 November 1993. Most recently re-elected to the Board on 22 November 2010. |
| Group Captain Callum Soutar BROWN | BA, MBA, DBA, MDefStud, FAICD, AFAIM, MAHRI, MAMI, psc | Initially elected to the Board on 25 November 1996. Most recently re-elected to the Board on 23 November 2009. |
| Lieutenant Colonel Craig Duncan MADDEN | BA, MMgt, DipMilEng, FAICD, <br> MAMI, psc <br> (Board Proctor) | Initially elected to the Board on 28 November 2005. Most recently re-elected to the Board on 28 November 2011. |
| Ms Frances Helen RAYMOND | BCom, MBA, FCA, AFAIM, FAICD, MAMI, GDPPM | Initially appointed to the Board on 2 December 2010. Most recently re-elected to the Board on 28 November 2011. |
| Major-General <br> Michael Peter John O'BRIEN, Ret'd | MDA, BSc (Mil), AdvDipProjMgt, DipMilStud, FAICD, FAMI, psc, qtc, acdss | Initially elected to the Board on 24 June 1985. Most recently re-elected to the Board on 23 November 2009. Retired from the Board 26 September 2011. |
| Mr Bruce Andrew MURPHY | BSc, MCom, PGD, CAIA | Appointed to the Board on 5 May 2012. |

## Directors' report

## Information about the company secretaries

The names and particulars of the secretaries of the Bank during or since the end of the financial year are as follows:

| Name | Qualifications and Roles | Appointment period |
| :--- | :--- | :--- |
| Jon Michael Linehan | BEc(Hons), MCom, LLB, FAICD, <br> MAMI, SA Fin <br> (Chief Executive Officer) | Appointed 18 September 2006. |
| Dean John Barton | BCom, F Fin, CPA <br> (Chief Financial Officer) | Appointed 23 September 2011. |
| Henry Frederick Pashley | BBus, CA, MAMI <br> (Executive Manager - Finance) | Appointed 13 October 2008. <br> Resigned 23 September 2011. |

## Directors' meetings

The number of Board and Committee meetings during the year attended by each director were as follows:

| Directors | Board |  | Committees |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | ARCC |  | Executive |  | Nominations |  | Remuneration |  | PCRC |  |
|  | Eligible to <br> Attend | Attended | Eligible to <br> Attend | Attended | Eligible to <br> Attend | Attended | Eligible to Attend | Attended | Eligible to <br> Attend | Attended | Eligible to <br> Attend | Attended |
| M D Richards (1) | 11 | 11 | 8 | 7 | 6 | 6 | - | - | 2 | 2 | - | - |
| P Mulraney | 11 | 11 | 8 | 8 | 6 | 6 | 1 | 1 | 3 | 3 | - | - |
| D C Payne | 8 | 8 | 3 | 2 | - | - | - | - | - | - | 2 | 2 |
| A R Hands | 11 | 11 | 8 | 8 | - | - | - | - | 2 | 2 | - | - |
| C S Brown (2) | 11 | 11 | 5 | 4 | 5 | 5 | - | - | 1 | 1 | - | - |
| C D Madden | 11 | 11 | - | - | 5 | 5 | - | - | 1 | 1 | 2 | 2 |
| F H Raymond | 11 | 11 | 8 | 8 | - | - | - | - | - | - | - | - |
| M P J O'Brien | 3 | 3 | - | - | - | - | - | - | - | - | - | - |
| B A Murphy | 2 | 2 | - | - | - | - | - | - | - | - | - | - |

(1) M D Richards was a member of the ARCC until 26 November 2011 and attended 4 of 4 meetings as a committee member during this period. M D Richards acted as Chairman of the Board from 27 November 2011 and attended 3 of 4 ARCC meetings during the period to 30 June 2012 as an observer.
(2) C S Brown acted as Chairman of the Board until 26 November 2011 and attended 4 of 5 ARCC meetings during this period as an observer.

## Principal activities

The principal activities of the Bank during the financial year were the raising of funds and the application of those funds in providing financial accommodation to its members.

## Significant changes in the state of affairs

During the financial year the Bank received approval from the Australian Prudential Regulation Authority (APRA) to use the designation "Bank". With effect from 1 February 2012 the company changed its name to Defence Bank Limited and trades under the name Defence Bank.

## Review of operations

## Operating profit

During the financial year the Bank earned a net profit of $\$ 10,494,000(2011$ : $\$ 11,746,000)$ after providing $\$ 4,184,000$ (2011: $\$ 4,685,000$ ) for income tax expense.

## Directors' report

## Review of operations (continued)

## Deposit and lending growth

During the financial year the Bank grew deposits and lending as follows:

|  | $\begin{aligned} & 2012 \\ & \$ 000 \end{aligned}$ | $\begin{aligned} & 2011 \\ & \$ 000 \end{aligned}$ | Increase (Decrease) $\$ 000$ | Increase I (Decrease) \% |
| :---: | :---: | :---: | :---: | :---: |
| Total assets | 1,285,682 | 1,198,782 | 86,900 | 7.2 |
| Total deposits | 1,098,151 | 1,012,216 | 85,935 | 8.5 |
| Total equity | 113,075 | 102,581 | 10,494 | 10.2 |
| Members loans | 970,280 | 915,938 | 54,342 | 5.9 |
| Securitised housing loans (off balance sheet) | 65,410 | 79,215 | $(13,805)$ | (17.4) |
| Total loans (on and off balance sheet) | 1,035,690 | 995,153 | 40,537 | 4.1 |

## Branch network

Defence Bank remains committed to providing excellent service to its members through its 44 branches, the largest branch network in the ADF. Throughout the year the Bank hase been busy refreshing all of its branches around Australia as part of the Defence Bank rebranding process.

## Products and services

Enhancing the delivery of products and services to members was once again a key focus during the 2011/12 year. The Bank introduced new technology solutions such as mobile banking and improved access to banking services through the extension of Contact Centre hours to 8am to 8pm, Monday to Friday allowing members to talk to a Defence Bank staff member wherever they are located.

The Bank maintained its commitment to continuous product improvement with the introduction of a number of new products during the year including a new low-cost everyday account, Salary Saver and a new Defence Home Ownership Assistance Scheme (DHOAS) loan product, DHOAS Saver.

In addition to the development of new products the Bank continues to ensure that existing products represent value for members with four of the Bank's products having received 5 Star ratings from Cannex. The iSaver Account, Personal Loans, Car Loans and Credit Cards were all awarded a 5 star rating by Cannex.

The Defence Bank Retirement Savings Account (RSA) also received an award during the past year, winning the 2011/12 Abacus Innovation Award. The Bank has continued to successfully promote this product through SBS, Foxtel and major Defence publications. The RSA has proven to be very popular with significant growth in funds under administration making it one of the largest RSA products offered by a mutual financial organisation in Australia.

## Planning

The board of directors and executive managers met in March 2012 to consider the issues critical to the continued growth and development of the Bank. The Board and executive managers are aware of their obligation to ensure that the Bank provides both relevant and convenient service and products to our members and that any risks associated with the operations of the business are mitigated as appropriate. This planning process is reinforced throughout the year by regular reviews of achievements against the strategic plan.

## Likely developments and expected results

The Bank's objectives over the next and subsequent financial years will be to continue to improve service to members and to achieve growth in appropriate areas of operations. With regard to products and services, management regularly reviews all existing and available products, services and delivery mechanisms to ensure that they meet the existing and future needs of members.

## Directors' report

## Subsequent events

Since the end of the financial year, the directors have not become aware of any matters or circumstances that may significantly affect the operations, results of those operations, or the state of affairs, of the Bank.

## Dividends

It is not the policy of the board to recommend a dividend and no dividends were declared or payable during the reporting period.

## Contracts in which directors have an interest

Since 1 July 2011, no director has received or become entitled to any benefit (other than a benefit included in the aggregate amount of remuneration received or due and receivable by directors and shown in the accounts) from a contract between the Bank and themselves, their firm or a company in which they have a substantial interest.

## Directors, officers and auditors' indemnity

The Bank's Constitution (Clause 17.3) permits the Bank to indemnify each officer of the Bank against certain liabilities incurred in the execution and discharge of the officer's duties. The Corporations Act 2001 (Section 199A) restricts the Bank from providing indemnity against certain liabilities that officers incur while acting in their positions. The indemnity that the Bank provides for its officers is consistent with the requirements of the Act. The Bank's ability to indemnify extends to all directors, secretaries, executive officers and employees. During the financial year the Bank has paid the premium for an insurance policy for directors and officers, for the benefit of the Bank. In accordance with common commercial practice, the insurance policy prohibits disclosure of the nature of the liability insured against and the amount of the premium. In the event of there being a claim against this insurance policy, the Bank would meet the costs and expenses incurred in defending such proceedings on behalf of the eligible person(s), up to the excess amount specified in the policy, where such action was compatible with the requirements of the Corporations Act 2001.

## Auditor's independence

A copy of the external auditor's independence declaration, as required under Section 307c of the Corporations Act 2001, is provided on page 36.

## Rounding of amounts

The Bank is a company of the kind referred to in ASIC Class Order 98/100, dated 10 July 1998. In accordance with that Class Order, amounts in the directors' report and the financial statements are rounded to the nearest thousand dollars, unless otherwise indicated.

## Board resolution

This report is signed in accordance with a formal resolution of the board of directors.


Director
23 September 2012


## Statement of comprehensive income

for the financial year ended 30 June 2012

Income
Interest income
Interest expense
Net interest income

Other income
Notes

| 2012 |
| :--- |
| $\$ 000$ |

## Statement of financial position

for the financial year ended 30 June 2012

|  |  |
| :--- | :--- |
| Notes |  |
|  | 2012 |
| $\$ 000$ |  | | 2011 |
| :--- |
| $\$ 000$ |

## Assets

Cash and cash equivalents
Investments
Financial assets available for sale
Trade and other receivables
Loans and advances
Property, plant and equipment
Current tax assets
Deferred tax assets
Intangible assets
Other assets

| 8 | 43,682 | 94,612 |
| ---: | ---: | ---: |
| 9 | 261,121 | 177,245 |
| 10 | 1,639 | 1,626 |
| 11 | 2,957 | 3,622 |
| 12 | 970,280 | 915,938 |
| 13 | 2,953 | 2,302 |
| 14 | 102 | - |
| 15 | 1,821 | 2,181 |
| 16 | 454 | 529 |
| 17 | 673 | 727 |
|  | $1,285,682$ | $1,198,782$ |

## Liabilities

Borrowings
Deposits
Trade and other payables
Current tax liabilities
Provisions

## Net Assets

## Equity

Share capital

| 23 | 772 | 719 |  |
| :--- | ---: | ---: | ---: |
| 24 | 112,303 | 101,862 |  |
| 25 | - | - |  |
|  | 113,075 | 102,581 |  |
|  |  |  |  |

The accompanying notes form part of these financial statements.

## Statement of changes in equity

for the financial year ended 30 June 2012

|  | 2012 <br> 2011 <br> $\$ 000$ |
| ---: | ---: |

## Share capital

Balance at the beginning of the financial year
Transfer on redemption of redeemable member shares
Balance at the end of the financial year

## General reserve for credit losses

Balance at the beginning of the financial year
Balance at the end of the financial year
2,565
2,565

## General reserve

Balance at the beginning of the financial year
Transfers from retained earnings
Balance at the end of the financial year

## Retained earnings

Balance at the beginning of the financial year
Profit for period
10,494 11,746

Transferred to share capital
(53)

Transferred to general reserve
$(10,441)$
$(11,656)$
Balance at the end of the financial year
Total equity
113,075

The accompanying notes form part of these financial statements.

## Statement of cash flows

for the financial year ended 30 June 2012

## Cash flows from operating activities

Interest received
Fees and commissions received
Other income received
Dividends received
Recoveries on loans previously written off
Interest paid
Payments to suppliers and employees
Income tax paid
Goods and services tax refunded
Cash flows from operating activities before changes in operating assets and liabilities

Net increase in investments
Net increase in loans and advances
Net increase in deposits
Net cash (used in) / provided by operating activities

## Cash flows from investing activities

Proceeds on disposal of plant and equipment
Purchases of plant and equipment
Purchases of intangible assets
Net cash used in investing activities

## Cash flows from financing activities

Net (decrease) / increase in borrowings
Net (decrease) / increase in cash and cash equivalents
Cash and cash equivalents at the beginning of the financial year
Cash and cash equivalents at the end of the financial year

|  | $(7,265)$ | 7,836 |
| :---: | :---: | :---: |
|  | $(50,930)$ | 65,160 |
|  | 94,612 | 29,452 |
| 8 | 43,682 | 94,612 |

The accompanying notes form part of these financial statements.

## Notes to the financial statements

## for the financial year ended 30 June 2012

In the notes that form part of the financial statements, a number of abbreviations are used. These abbreviations mean the following:

AASB means the Australian Accounting Standards Board.
ADI means Authorised Deposit-taking Institution.
APRA means the Australian Prudential Regulation Authority.
ASX means the Australian Stock Exchange.
CUFSS means the Credit Union Financial Support Scheme.
Cuscal means the Credit Union Services Corporation (Australia) Limited.
Integris means Integris Securitisation Service Pty Ltd.
KMP means Key Management Personnel as detailed in AASB 124.

## 1. General information

Defence Bank Limited (Defence Bank or "the Bank") is a limited company incorporated in Australia. The address of its registered office and principal place of business are disclosed at the end of this annual financial report.

## 2. Application of new and revised accounting standards

This financial report has been prepared in accordance with all Australian Accounting Standards, International Financial Reporting Standards and AASB Accounting Interpretations. The expected impact of Accounting Standards issued but not yet operative at 30 June 2012 have been assessed as having no material impact.

## 3. Significant accounting policies

## Statement of compliance

The financial statements are general purpose financial statements which have been prepared in accordance with the Corporations Act 2001, Accounting Standards and Interpretations and comply with other requirements of law. Accounting Standards include Australian Accounting Standards. Compliance with Australian Accounting Standards ensures that the financial statements and notes to the financial statements comply with International Financial Reporting Standards (IFRS). The financial statements were authorised for issue by the Directors on 23 September 2012.

## Basis of preparation

This financial report has been prepared on an accruals basis and is based on historical costs modified for those financial assets and financial liabilities for which the fair value basis of accounting has been applied. Except where specifically stated, the accounting policies have been consistently applied.

The Bank is a company of the kind referred to in ASIC Class Order 98/100, dated 10 July 1998. In accordance with that Class Order, amounts in the directors' report and the financial statements are rounded to the nearest thousand dollars, unless otherwise indicated.

## Comparative amounts

Comparative figures have been reclassified where required to to accord with changes in presentation of current year financial figures, except where indicated.

## Property, plant and equipment

Property, plant and equipment are brought to account at cost less, where applicable, any accumulated depreciation or amortisation and impairment losses. The carrying amount of property, plant and equipment is reviewed annually by management to ensure it is not in excess of the recoverable amount of these assets. The recoverable amount is assessed on the basis of expected net cash flows which will be received from the assets' employment and their subsequent disposal. The depreciable amount of all property, plant and equipment, including buildings and leasehold improvements, is depreciated over their effective life, commencing from the time the asset is held ready for use or over the unexpired period of the lease, whichever is shorter.

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 3. Significant accounting policies (continued)

## Depreciation

Depreciation is calculated on the straight line method and rates are based on the effective life of the asset. The following rates were used:

## Portable Buildings

Plant and equipment
Office equipment
Office furniture
Motor vehicles
Leasehold improvements are amortised over the unexpired term of the lease.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These gains and losses are included in the statement of comprehensive income.

## Amortisation

Software licences or computer software that is not an integral part of the related hardware are classified as intangible assets and their costs are amortised over the estimated useful life of the software.

## Bad and doubtful debts

Loan accounts are submitted to the Board for write-off where any of the following circumstances apply:

- The member is a bankrupt or has executed an arrangement under Part IX or Part X of the Bankruptcy Act 1966 and Defence Bank is unlikely to receive sufficient funds to satisfy the debt.
- The member's whereabouts are unknown and all reasonable efforts to locate the member have been to no avail.
- There is reason to believe by virtue of unemployment or adverse credit, on an objective basis, that recovery of the debt is unlikely.
- Legal action has been undertaken and, with an objective view, there is little likelihood of the debt being recovered.


## Impairment - loans and advances to members

All loans are subject to continuous management review to assess whether there is any objective evidence that a loan or group of loans is impaired.

The amount provided for the impairment of loans is determined by the board and management. The board makes a provision for loans in arrears where the collectability of the debts is considered doubtful by estimation of expected losses in relation to loan portfolios where specific identification is impracticable. The Prudential Standards issued by APRA prescribe the minimum provision to be based on specific percentages of the loan balance, contingent upon the length of time that payments have been in arrears and the security held. This approach has been adopted by the Bank whereby bad debts are written off when identified. If a provision for impairment has been recognised in relation to a loan, write-offs for bad debts are recognised as expenses in the statement of comprehensive income.

All loans and advances are reviewed and graded according to the anticipated level of credit risk. The classification adopted is described below:

- Non-accrual loans are loans and advances where the recovery of all interest and principal is considered to be reasonably doubtful, hence provisions for impairment are recognised.
- Restructured loans arise when the borrower is granted a concession due to continuing difficulties in meeting the original terms, and the revised terms are not comparable to new facilities. Loans with revised terms are included in Non-Accrual Loans when impairment provisions are required.
- Past-due loans are loans where payments of principal or interest are at least 90 days in arrears. Full recovery of both principal and interest is expected. If an impairment is incurred, the loan is included in non-accrual loans.


## Notes to the financial statements

## for the financial year ended 30 June 2012

## 3. Significant accounting policies (continued)

## Impairment - loans and advances to members (continued)

Interest on term loans and overdrafts is calculated on the daily balance outstanding and is charged in arrears to a member's account on a monthly basis. No interest is brought to income on loans where the relevant account is the subject of legal action, or where the borrower is deceased, or where the borrower has filed a petition under the Bankruptcy Act 1966.

In addition, a general reserve for credit losses is maintained to cover risks inherent in the loans portfolio. Movements in the general reserve for credit losses are recognised as an appropriation of retained earnings.

## Securitisation

The Bank has an agreement with Integris, a wholly owned subsidiary of Cuscal, to place securitised home loans with Perpetual Trustee Company Limited. These loans are off-balance sheet mortgage products and are subject to mortgage insurance. The contractual arrangements of the securitisation programme meet the criteria for transferring assets off balance sheet. The only circumstances in which the Bank could be liable would be in the event of failure by the Bank to adhere to key terms of the agreement between Integris, Perpetual Trustees and the Bank.

## Members' deposits

Members' deposits are brought to account at the aggregate amount owing to depositors. Interest on deposits is brought to account on an accrual basis in accordance with the interest rate terms and conditions applicable to each account. The amount of the accrual is shown separately in the accounts (refer to Note 19).

## Employees' benefits

Provision is made for employees' entitlement benefits accumulated as a result of employees rendering services up to 30 June 2012, in accordance with Accounting Standards AASB 119 Employee Benefits. These benefits include wages and salaries, annual leave, long service leave and sick leave, if applicable. In addition, the Bank has an employees' retirement scheme, for some employees, based on years of service. The amount charged against profit for the year for the retirement scheme was $\$ 37,000$ (\$24,435-2011).

Non-vested sick leave is not expected to exceed current and future sick leave entitlements. Accordingly, no provision is made for the liability.

Employees' benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Other employees' benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made.

## Income tax

The charge for current income tax expense is based on the operating profit for the year adjusted for any non-assessable or disallowed items.

Deferred tax is accounted for using the balance sheet liability method in respect to temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in financial statements. Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled.

Deferred tax is credited in the statement of comprehensive income except where it relates to items that may be credited directly into equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future tax profits will be available against which deductible temporary differences can be utilised.

The amount of benefits brought to account, or which may be realised in the future, is based on the assumption that no adverse change will occur in income tax legislation and the anticipation that the Bank will derive sufficient future assessable income to enable the benefit to be realised in compliance with the conditions of deductibility imposed by the law.

## Notes to the financial statements

for the financial year ended 30 June 2012

## 3. Significant accounting policies (continued)

## Income recognition

Interest income is recognised on an accrual basis. Fee and commission income is generally recognised on an accrual basis. However, commission income for Loan Repayment Insurance (LRI) is deferred and recognised on a straight-line basis over a twelve month period reflecting the average life of a LRI policy. The liability 'Unearned Commissions' is detailed in Note 20 to the accounts.

Dividend and distribution revenue are recognised when the right to receive a dividend or distribution has been established.
Investment interest income is recognised on a proportional basis taking into account the interest rates applicable to the financial assets.

Revenue arising from the disposal of other assets is recognised when the entity and the buyer are both committed to a contract.

## Goods and Services Tax

Revenue, expenses and assets are recognised net of the amount of Goods and Services Tax (GST), except where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO). In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or expense.

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 4. Interest income and interest expense

The following tables show the average balance for each of the major categories of interest-bearing assets and liabilities, the amount of interest income or expense and the average interest rate. Averages are monthly averages.

|  | 2012 |  |  |
| :---: | :---: | :---: | :---: |
|  | Average balance $\$ 000$ | Interest amount $\$ 000$ | Average interest rate \% |
| Interest bearing assets |  |  |  |
| Cash and cash equivalents | 73,447 | 3,085 | 4.20 |
| Investments | 179,849 | 9,958 | 5.54 |
| Loans and advances | 939,246 | 74,056 | 7.88 |
|  |  | 87,099 | 7.30 |
| Interest bearing liabilities |  |  |  |
| Borrowings | 56,739 | 3,522 | 6.21 |
| Deposits | 1,019,853 | 47,092 | 4.62 |
|  |  | 50,614 | 4.70 |
| Net interest income |  | 36,485 |  |


|  | 2011 |  |  |
| :---: | :---: | :---: | :---: |
|  | Average balance $\$ 000$ | Interest amount $\$ 000$ | Average interest rate \% |
| Interest bearing assets |  |  |  |
| Cash and cash equivalents | 41,502 | 1,963 | 4.73 |
| Investments | 183,396 | 9,921 | 5.41 |
| Loans and advances | 877,146 | 70,958 | 8.09 |
|  |  | 82,842 | 7.52 |
| Interest bearing liabilities |  |  |  |
| Borrowings | 87,739 | 5,275 | 6.01 |
| Deposits | 906,865 | 40,887 | 4.51 |
|  |  | 46,162 | 4.64 |
| Net interest income |  | 36,680 |  |

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 5. Income and expense

| 2012 |
| :---: |
| $\$ 000$ |

Included in the profit from continuing operations are the following items of income and expense:

## Other income

Dividends

Loan fee income
Insurance commissions
356
935
1,013

Other commissions
1,761 6,515

Gain on disposal of plant and equipment
2,644 1,652

Bad debts recovered
Other income

| 356 | 935 |
| :---: | :---: |
| 1,252 | 1,013 |
| 6,701 | 6,515 |
| 1,761 | 1,652 |
| 2,644 | 2,617 |
| 10 | - |
| 246 | 285 |
| 608 | 21 |
| 13,578 | 13,038 |
| 16,641 | 15,202 |
| 718 | 827 |
| 17,359 | 16,029 |

## Depreciation and amortisation expense

Plant and equipment
Buildings and leasehold improvements
Computer software

## Other expenses

| Loss on disposal of plant and equipment | 45 |  |
| :--- | ---: | ---: |
| Rental - operating leases | 1,067 | 41 |
| Occupancy expenses | 358 | 173 |
| Information technology expenses | 3,273 | 3,187 |
| External financial transaction processing fees and charges | 4,498 | 4,902 |
| Telephone expenses | 400 | 390 |
| Repairs and maintenance | 10 | 89 |
| Administration | 3,841 | 3,801 |
| Marketing and promotion | 1,411 | 1,003 |
| Other expenses from ordinary activities | 1,418 | 1,019 |
|  | 16,321 | 15,810 |

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 6. Income tax

|  |  |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
|  | \$000 | \$000 |
| Income tax recognised in profit or loss: |  |  |
| Current tax expense in respect of current year | 4,337 | 4,810 |
| Adjustments recognised in the current year in relation to current tax of prior years | (128) | - |
| Deferred tax income relating to the origination and reversal of temporary differences(25) |  |  |
| Tax expense | 4,184 | 4,685 |

The income tax expense for the year can be reconciled to profit before income tax as follows:

## Profit before income tax

Income tax calculated at 30\% (2011: 30\%)
Effect of expenses that are not deductible in determining taxable profit
Effect of other income that is assessable in determining taxable profit
Effect of imputation credits

| 14,678 |  | 16,431 |
| :---: | ---: | ---: |
|  |  | 4,929 |
| 4,403 | 37 |  |
| 15 |  | 120 |
| 45 | $(401)$ |  |
| $(151)$ |  | - |
| $(128)$ | 4,685 |  |
| 4,184 |  |  |

## 7. Franking credits balance

The amount of franking credits available for the subsequent financial year are as follows:
Franking account balance as at the end of the financial year at $30 \%$
45,018
38,716
Franking credits that will arise from the payment of income tax payable as at the end of the financial year

| 102 |
| ---: |
| 45,120 |

Since, under corporations and tax laws, the Bank may only pay a dividend on shares to which a right to participate in dividends attaches, these franking credits are not presently available to members.

## 8. Cash and cash equivalents

## Cash on hand

Call deposit with ADIs

| 2,557 |
| ---: |
| 41,125 |
| 43,682 | | 2,508 |
| ---: |
| 92,104 |

## Notes to the financial statements

for the financial year ended 30 June 2012

## 9. Investments

|  |  |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & 2012 \\ & \$ 000 \\ & \hline \end{aligned}$ | $\begin{aligned} & 2011 \\ & \$ 000 \\ & \hline \end{aligned}$ |
| At amortised cost: |  |  |
| Term deposits with ADIs | 40,384 | 68,072 |
| Negotiable certificates of deposit | 220,737 | 109,173 |
|  | 261,121 | 177,245 |
| Maturity analysis: |  |  |
| Not longer than 1 year | 261,121 | 177,245 |
|  | 261,121 | 177,245 |

## 10. Financial assets available for sale

Unlisted commercial shares with Cuscal at cost

## 11. Trade and other receivables

Interest receivable on investments
Trade debtors
1,110
2,809
Term deposits with ADIs
Negotiable certificates of deposit

Maturity analysis:
Not longer than 1 year


## 12. Loans and advances

| Overdrafts | 8,312 | 8,798 |
| :---: | :---: | :---: |
| Credit cards | 15,248 | 14,889 |
| Term loans | 947,274 | 892,830 |
| Gross loans and advances | 970,834 | 916,517 |
| Specific provision for impairment | (554) | (579) |
| Net loans and advances | 970,280 | 915,938 |
| Maturity analysis: |  |  |
| Overdrafts | 12,500 | 13,429 |
| Not longer than 1 year | 71,155 | 73,207 |
| Longer than 1 and not longer than 5 years | 226,791 | 229,289 |
| Longer than 5 years | 659,834 | 600,013 |
|  | 970,280 | 915,938 |

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 12. Loans and advances (continued)

|  |  |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
|  | \$000 | \$000 |
| Provision for impairment: |  |  |
| Balance at the beginning of the financial year | 579 | 680 |
| Increase in provision for impairment of loans and advances | 487 | 489 |
| Bad debts written off | (512) | (590) |
| Balance at the end of the financial year | 554 | 579 |

## Concentration of credit risk:

There are no loans which represent $10 \%$ or more of equity. Furthermore, there is no significant concentration of credit risk due to the nature of operating throughout Australia and the type of membership base and bond.

## 13. Property, plant and equipment

Portable buildings on leasehold land


## Notes to the financial statements

## for the financial year ended 30 June 2012

## 13. Property, plant and equipment (continued)

Reconciliation of carrying amount of property, plant and equipment:

|  | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Leasehold <br> Improvements <br> $\$ 000$ | Plant and Equipment $\$ 000$ |  | Total \$000 |
| Balance at the beginning of the financial year | 108 | 1,192 | 1,002 | 2,302 |
| Additions and reclassifications | 1,408 | 1,055 | $(1,002)$ | 1,461 |
| Disposals | (37) | (11) | - | (48) |
| Depreciation expense | (178) | (584) | - | (762) |
| Balance at the end of the financial year | 1,301 | 1,652 | - | 2,953 |
|  | 2011 |  |  |  |
|  | Leasehold <br> Improvements <br> $\$ 000$ | Plant and Equipment $\$ 000$ | Work in Progress $\$ 000$ | Total \$000 |
| Balance at the beginning of the financial year | 39 | 1,428 | - | 1,467 |
| Additions and reclassifications | 108 | 318 | 1,002 | 1,428 |
| Disposals | (5) | (43) | - | (48) |
| Depreciation expense | (34) | (511) | - | (545) |
| Balance at the end of the financial year | 108 | 1,192 | 1,002 | 2,302 |
| 14. Current tax assets |  |  |  |  |
|  |  |  | 2012 | 2011 |
|  |  |  | \$000 | \$000 |
| Current tax asset |  |  | 102 | - |

## 15. Deferred tax assets

Temporary differences:
Provisions for employee benefits not yet deductible

| 1,158 | 1,064 |
| ---: | ---: |
| 166 | 174 |
| 131 | 514 |
| 172 | 369 |
| 202 | 24 |
| 86 | 36 |
| $(94)$ | - |
| 1,821 |  |
|  | 2,181 |

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 15. Deferred tax assets (continued)

The movement in deferred tax assets / liabilities for each temporary difference during the year is as follows:

Provision for impairment on loans not yet deductible:
Balance at the beginning of the financial year
Recognised in profit or loss
Balance at the end of the financial year

| 2012 |
| :---: |
| $\$ 000$ |

Prior year bad debts not yet deductible:
Balance at the beginning of the financial year
Recognised in profit or loss
Balance at the end of the financial year

| 514 |
| ---: |
| $(383)$ |
|  |
|  |

Depreciation:
Balance at the beginning of the financial year
Recognised in profit or loss
Balance at the end of the financial year

| $\begin{gathered} 369 \\ (197) \\ \hline \end{gathered}$ | $373$ <br> (4) |
| :---: | :---: |
| 172 | 369 |
| 24 | 25 |
| 178 | (1) |
| 202 | 24 |
| 36 | 45 |
| 50 | (9) |
| 86 | 36 |
| 1,064 | 946 |
| 94 | 118 |
| 1,158 | 1,064 |

Prepayments:
Balance at the beginning of the financial year
Recognised in profit or loss
Balance at the end of the financial year


## 16. Intangible assets

Computer software:
At cost
Accumulated amortisation
Balance at the end of the financial year

Reconciliation of the carrying amount of intangible assets:

| Balance at the beginning of the financial year | 529 | 353 |
| :--- | ---: | ---: |
| Additions and reclassifications | 381 | 590 |
| Amortisation expense | $(456)$ |  |
| Balance at the end of the financial year | 454 | $(414)$ |
|  |  |  |

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 17. Other assets



## 18. Short term borrowings

| Unsecured loans | - | 7,265 |
| :---: | :---: | :---: |
| Secured loans | 55,000 | 55,000 |
|  | 55,000 | 62,265 |

The borrowings above represent secured term loans from Cuscal (refer Note 28) and unsecured term loans from the Total Portfolio Service which is owned by Australian Wealth Management Limited. Loans are at fixed interest rates with a range of maturity dates for periods up to twelve months.

## 19. Deposits

Members' redeemable preference shares
Call deposits
Term deposits

Maturity analysis:
At call
Not longer than 12 months
Longer than 1 and not longer than 5 years

Concentration of deposits:
There are no depositors whose deposits represent $10 \%$ or more of total liabilities. Furthermore, there is no significant concentration of deposit risk due to the nature of operating throughout Australia and the type of membership base and bond.

## 20. Trade and other payables

| Trade creditors | 741 | 1,945 |
| :--- | ---: | ---: |
| Interest payable | 13,100 | 12,540 |
| Accrued expenses | 1,059 | 1,384 |
| Unearned commissions | 83 | 82 |
| Unamortised lease incentive | 592 | $-15,575$ |
|  |  | 15,951 |
|  |  |  |

## 21. Current tax liabilities

Current income tax payable

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 22. Provisions

|  |  |  |
| :---: | :---: | :---: |
|  | $\begin{aligned} & 2012 \\ & \$ 000 \end{aligned}$ | $\begin{aligned} & 2011 \\ & \$ 000 \\ & \hline \end{aligned}$ |
|  |  |  |
| Provision for employee entitlements | 3,862 | 3,545 |
| Other provisions | 19 | - |
|  | 3,881 | 3,545 |

Provisions are expected to be settled within one year with the exception of those provisions for employee entitlements related to long service leave and accrued sick leave which amount to $\$ 2,349,000$ (2011: $\$ 2,078,000$ )

## 23. Share capital

Balance at the beginning of the financial year
Transfer on redemption of redeemable preference shares
Balance at the end of the financial year

## 24. Reserves

The General Reserve is an equity account, which comprises the aggregate amount of all retained profits from ordinary activities after income tax since the Bank's inception, less the aggregate amount relating to the redemption of redeemable preference shares. Its purpose is to illustrate that, in a mutual organisation, these amounts are not available for distribution as dividends and that the reserve clearly represents members' equity in the Bank.

Additional provision for future losses, general banking risks and contingent impairment of assets, required to be set aside by Prudential Standards, are held in a General Reserve for Credit Losses. Additional information is provided at Note 3.

## 25. Retained earnings

Profit from continuing operations after income tax
Transfers to share capital upon redemption of redeemable preference shares Transfers to general reserve
Retained earnings at the end of the financial year

10,494
(53)
$(10,441)$

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 26. Note to the statement of cash flows

For the purpose of the statement of cash flows, cash and cash equivalents includes cash on hand and call deposits with ADIs.
Cash at the end of the financial year as shown in the statement of cash flows is reconciled to related items in the statement of financial position as follows:

|  | $\begin{aligned} & \hline 2012 \\ & \$ 000 \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 2011 \\ & \$ 000 \end{aligned}$ |
| :---: | :---: | :---: |
| Cash on hand | 2,557 | 2,508 |
| Call deposits with ADIs | 41,125 | 92,104 |
|  | 43,682 | 94,612 |

Profit after tax from continuing operations can be reconciled to net cash flows from operating activities as follows:

| Profit after tax from continuing operations | 10,494 | 11,746 |
| :---: | :---: | :---: |
| Impairment of loans and advances | 487 | 489 |
| Depreciation and amortisation | 1,218 | 959 |
| Gain on disposal of equipment | (10) | - |
| Loss on disposal of equipment | 45 | 41 |
| Increase in interest payable | 560 | 4,361 |
| Decrease / (increase) in interest receivable | 962 | (748) |
| Decrease / (increase) in deferred tax assets | 360 | (125) |
| Increase in trade debtors | (297) | (30) |
| Decrease / (increase) in prepaid expenses | 54 | (445) |
| (Decrease) / increase in income tax payable | $(2,326)$ | 368 |
| Increase in provision for employee benefits | 317 | 392 |
| Increase in other provision | 19 |  |
| (Decrease) / increase in trade creditors | $(1,204)$ | 781 |
| Decrease in accrued expenses | (325) | - |
| Increase in unamortised lease incentive | 592 | - |
| Increase in investments | $(83,876)$ | $(12,606)$ |
| Increase in loans | $(54,956)$ | $(88,953)$ |
| Decrease in overdraft balances | 486 | 948 |
| Increase in credit card balances | (359) | $(1,235)$ |
| Decrease in members redeemable preference shares | (105) | (28) |
| Increase in call deposits | 32,534 | 26,492 |
| Increase in term deposits | 53,493 | 116,927 |
| Net cash (used in) / provided by operating activities | $(41,837)$ | 59,334 |

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 27. Expenditure commitments

## Operating lease arrangements

The Bank entered into a property lease for its new head office at 31 Queen Street, Melbourne, covering the period to 30 June 2021 with no option for a further term. The rent for the term has been agreed and the lease allows for an increase in rent of the greater of CPI or $4 \%$ for each year. Other property leases are generally for periods from three to five years with an option to renew the lease at the end of the term. Rent is either fixed for the period, or subject to agreed escalation clauses and is payable monthly in advance.

Further leasing arrangements are for the Bank's core banking, facilities management and associated support services as well as printers and multi-function office equipment. Lease fees are payable monthly and may be increased annually based on CPI increases or any increase in the direct cost of supplies from third parties.

|  |  |  |
| :---: | :---: | :---: |
|  | 2012 | 2011 |
|  | \$000 | \$000 |
| Not later than 1 year | 3,105 | 2,916 |
| Later than 1 and not later than 5 years | 5,853 | 6,041 |
| Later than 5 years | 3,635 | 4,455 |
| Aggregate expenditure contracted for at the end of the financial year | 12,593 | 13,412 |

## Outstanding loan commitments

Generally, there are no restrictions to withdrawal of funds within undrawn credit commitments, provided contractual repayments are maintained. Many of the commitments included below are expected to expire without being drawn upon.

| Loans approved but not funded | 51,379 | 56,453 |
| :---: | :---: | :---: |
| Total undrawn balances of all credit cards and overdrafts | 40,795 | 47,889 |
|  | 92,174 | 104,342 |

## 28. Registered charge

Cuscal holds a fixed and floating charge over the Bank's assets and future undertakings for loan facilities available to the Bank. The amount outstanding under this charge as at 30 June 2012 is $\$ 55$ million (2011: $\$ 55$ million).

## 29. Contingent liabilities

## CUFSS

With effect from 1 July 1999, the Bank is a party to CUFSS, which is a voluntary scheme that all credit unions and mutual banks affiliated with Cuscal have agreed to participate in. CUFSS is a company limited by guarantee with each credit union or mutual bank's guarantee being $\$ 100$.

As a member of CUFSS, the Bank:
a. may be required to advance loans of up to $3 \%$ (excluding permanent loans) of total assets to another credit union or mutual bank requiring financial support;
b. may be required to advance permanent loans of up to $0.2 \%$ of total assets per financial year to another credit union or mutual bank requiring financial support; and
c. agrees, in conjunction with other members, to fund the operating costs of CUFSS.

## Notes to the financial statements

for the financial year ended 30 June 2012

## 30. Securitisation arrangements

The Bank has an arrangement with Integris whereby it acts as an agent to promote and complete loans on its behalf, for on-sale to an investment trust. The Bank also manages the loans portfolio on behalf of the trust. The Bank bears no credit risk exposure in respect of these loans. The balance of securitised loans as at 30 June 2012 was $\$ 65,410,000$ (2011: $\$ 79,215,000$ ).

## 31. Remuneration of auditors

Audit or review of accounts
Taxation compliance
Other services

| 2012 | 2011 |
| :---: | :---: |
| \$ | \$ |
| 125,345 | 123,860 |
| 5,445 | - |
| 5,885 | 8,360 |
| 136,675 | 132,220 |

## 32. Key management personnel

## Details of key management personnel

The key management personnel of the Bank comprises the board, the Chief Executive Officer and the executive management team. The directors and other members of key management personnel during the year were:

M D Richards
P Mulraney
D C Payne
A Hands
C S Brown
C D Madden
F H Raymond
M P J O'Brien
B A Murphy
J M Linehan
D J Barton

I Brown
H F Pashley
G Prout
A Sciberras
K Bugeja
L Kyle

Director, Chairman of the Board and Chairman of the Executive Committee
Director, Deputy Chairman of the Board and Chairman of the Remuneration Committee
Director and Chairman of the Policy Review and Constitution Committee
Director and Chairman of Audit Risk and Compliance Committee
Director
Director
Director
Director (Resigned 26 September 2011)
Director (Appointed 5 May 2012)
Chief Executive Officer and Company Secretary
Chief Financial Officer (appointed 22 August 2011) and
Company Secretary (appointed 23 September 2011)
Chief Information Officer
Executive Manager - Finance (Resigned 23 September 2011)
Executive Manager - Retail Services
Executive Manager - Lending
Executive Manager - Human Resources
Executive Manager - Marketing

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 32. Key management personnel (continued)

## Compensation of key management personnel

The aggregate compensation made to directors and other members of the key management personnel of the Bank is as set out below:

Directors remuneration:
Short-term employee benefits
CEO and executive management remuneration:
Short-term employee benefits
Other long-term benefits
Termination benefits

Total key management personnel remuneration:
Short-term employee benefits

| $\begin{array}{r} 2012 \\ \$ \end{array}$ | $\begin{array}{r} 2011 \\ \$ \end{array}$ |
| :---: | :---: |
| 421,710 | 359,787 |
| 2,178,039 | 1,948,616 |
| 81,314 | 232,539 |
| 126,437 | 18,570 |
| 2,385,790 | 2,199,725 |
| 2,599,749 | 2,308,403 |
| 81,314 | 232,539 |
| 126,437 | 18,570 |
| 2,807,500 | 2,559,512 |

## Loans to key management personnel and close family members

Included in total loans and advances are loans outstanding to key management personnel and their close family members. The amounts included are:

Mortgage loans
Personal loans
Credit card and overdraft facilities

During the financial year, new loans or limits advanced to key management personnel and their close family members amounted to:
$\begin{array}{ll}\text { Mortgage loans } & 75,000\end{array}$
Personal loans
Credit card and overdraft facilities
Repayments against loans to key management personnel and their close family members amounted to:

Mortgage loans
Personal loans
All loans between key management personnel or their close family members and the Bank were conducted on normal commercial terms.

Deposits by key management personnel and their close family members
The deposit balances as at the end of the financial year attributable to key management personnel and their close family members amounted to:

Total deposits
All deposit transactions between key management personnel or their close family members and the Bank were conducted on normal commercial terms.

10,000
2,288,203
1,748,565
39,514
68,296
38,063
10,820

50,000

264,308
153,311
9,197
40,473

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 33. Segment reporting

The Bank operates predominantly in one business being the acceptance of deposits and the making of loans to members throughout Australia.

## 34. Financial instruments

|  | 2012 | 2011 |
| :---: | :---: | :---: |
|  | \$000 | \$000 |
| Categories of financial instruments |  |  |
| Financial assets |  |  |
| Cash on hand and on deposit | 43,682 | 94,612 |
| Loans and receivables at amortised cost: |  |  |
| Investments | 261,121 | 177,245 |
| Trade and other receivables | 2,957 | 3,622 |
| Loans and advances | 970,280 | 915,938 |
| Available-for-sale financial assets: |  |  |
| Financial assets available for sale | 1,639 | 1,626 |
|  | 1,279,679 | 1,193,043 |

## Financial liabilities

At amortised cost:

| Borrowings | 55,000 |
| :--- | ---: |
| Deposits | $1,098,151$ |
| Trade and other payables | 15,575 |
| 1,265 |  |
| $1,168,726$ |  |

## Financial risk management objectives

The bank is exposed to a number of risks arising from the use of financial instruments in the normal course of its operations.
These risks primarily include market risk, credit risk and liquidity risk.
The bank seeks to manage these risks through a series of internal risk reports which analyse exposures by degree and by magnitude of risk. Key measures which act as proxies for the specific risks are tracked against pre-established thresholds set by the Board as part of its overarching risk management policy. Compliance with policy and exposure limits is reviewed by the internal auditors on an ongoing basis.

## Market risk

Market risk is the risk of changes in market prices affecting the Bank's income or the value of positions held by the bank. As the Bank does not deal in foreign contracts, commodities or equity securities, market risk consists solely of interest rate risk. Interest rate risk is defined as the risk of change in the fair value of future cash flows arising from financial instruments due to variability in interest rates. The Bank is exposed to interest rate risk as a result of mismatches between the repricing dates of financial assets and liabilities.

The objective of interest rate risk management is to manage and control interest rate risk exposures within acceptable parameters, while optimising return. To this end the Board has in place a comprehensive market risk policy which establishes a methodology for the calculation, examination and reporting of the interest rate risk position on a regular basis. Management of interest rate risk is vested in the Asset, Liability and Liquidity Committee. The Committee meets at least monthly to review the interest rate risk position and takes decisions to mitigate identified market risks. Action taken by the Committee is reported to the Board.

The Bank does not enter into, or trade in, financial instruments for speculative purposes and as such the interest rate risk the Bank is exposed to arises only from activities within its banking book.

There has been no material change to the Bank's exposure to interest rate risk, or the manner in which these risks are managed and measured, over the financial year.

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 34. Financial instruments (continued)

Interest rate sensitivity analysis
The sensitivity analysis below has been prepared assuming the balance of floating rate assets and liabilities outstanding at the end of the financial year were outstanding for the whole financial year. A change of 100 basis points in interest rates is used in the analysis as this represents management's assessment of the reasonable possible change in interest rates. A 100 basis point increase in interest rates compared to actual rates would increase profit and equity by the following amounts. A 100 basis points decrease in interest rates would have an equal and opposite impact:


## Credit risk

Credit risk is the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Bank. Credit risk for the Bank can be segregated as follows:

## Loans and advances

The risk of losses that may arise from loans advanced to members is mitigated by the careful application of loan assessment criteria designed to ensure capacity to pay and by the nature and quality of any collateral taken as security.

In the case of loans secured by a registered first mortgage, the Bank requires borrowers to obtain mortgage insurance to cover the total indebtedness to the Bank in situations where the loan to valuation ratio is more than $80 \%$. This policy is only relaxed when there are particular mitigating circumstances.

The Bank has a concentration of credit risk by industry sector to the Defence community (serving and former serving members of the Australian Defence Force, Defence civilians, contractors and families of this bond). This concentration is considered to be acceptable on the grounds that the Bank was formed to secure the financial needs of these members and the employment concentration is not exclusive. Should members cease employment within the Australian Defence Force, the loans continue and other employment opportunities are available to the members to facilitate the repayment of loans.

Investments
The risk of losses arising from investments made as part of managing the Bank's liquid asset portfolio is mitigated by a series of policies that limit the counterparties with which the bank transacts to those with an investment grade rating and also limit the aggregate exposure to any one counterparty.

There have been no changes to the manner in which credit risk is managed during the financial year.

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 34. Financial instruments (continued)

## Credit risk (continued)

The Bank's maximum exposures to credit risk at balance date in relation to each class of financial asset is the carrying amount of those assets as indicated below.

The following tables detail the credit quality of the Bank's financial assets as at 30 June:

|  | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Current and not impaired |  |  |  | Past due and / or impaired $\$ 000$ | $\begin{aligned} & \text { Total } \\ & \$ 000 \end{aligned}$ |
|  | $\begin{gathered} \text { Unrated } \\ \$ 000 \end{gathered}$ | Rated (Long term, Short term) ${ }^{1}$ |  |  |  |  |
|  |  | $\begin{gathered} \geq \text { AA-, A1 } \\ \$ 000 \\ \hline \end{gathered}$ | $\begin{gathered} \geq \text { A-, A2 } \\ \$ 000 \end{gathered}$ | $\begin{gathered} \geq \text { BBB-, A3 } \\ \$ 000 \end{gathered}$ |  |  |
| Financial assets |  |  |  |  |  |  |
| Cash on hand and on deposit | - | 35,160 | 8,522 | - | - | 43,682 |
| Loans and receivables at amortised cost: |  |  |  |  |  |  |
| Investments | - | 95,454 | 111,068 | 54,599 | - | 261,121 |
| Trade and other receivables | 2,957 | - | - | - | - | 2,957 |
| Loans and advances | 968,913 | - | - | - | 1,367 | 970,280 |
| Available-for-sale financial assets: |  |  |  |  |  |  |
| Financial assets available for sale | - | 1,639 | - | - | - | 1,639 |
|  | 971,870 | 132,253 | 119,590 | 54,599 | 1,367 | 1,279,679 |

## Financial assets

Cash on hand and on deposit
Loans and receivables at amortised cost: Investments Trade and other receivables Loans and advances

| 2011 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Current and not impaired |  |  |  | Past due and $/$ or impaired $\$ 000$ | Total \$000 |
| $\begin{gathered} \text { Unrated } \\ \$ 000 \end{gathered}$ | Rated (Long term, Short term) ${ }^{1}$ |  |  |  |  |
|  | $\begin{gathered} \hline \geq \mathrm{AA}-, \mathrm{A1} \\ \$ 000 \end{gathered}$ | $\begin{gathered} \geq \mathrm{A}-, \mathrm{A} 2 \\ \$ 000 \end{gathered}$ | $\begin{gathered} \geq \text { BBB-, A3 } \\ \$ 000 \end{gathered}$ |  |  |
| - | 94,612 | - | - | - | 94,612 |
| - | 110,151 | 39,509 | 27,585 | - | 177,245 |
| 3,622 | - | - | - | - | 3,622 |
| 915,209 | - | - | - | 729 | 915,938 |
| - | 1,626 | - | - | - | 1,626 |
| 918,831 | 206,389 | 39,509 | 27,585 | 729 | 1,193,043 |

(1) Ratings grades refer to Standard and Poors rating levels for long term and short term issuer ratings respectively. Where a counterparty is rated by an alternative ratings agency, its rating has been classified in line with the equivalent Standard and Poors rating.

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 34. Financial instruments (continued)

## Credit risk (continued)

The following tables detail the delinquency of financial assets classified as past due and / or impaired as at 30 June:

|  | 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Past due and not impaired |  |  | Past due and impaired |  | $\begin{aligned} & \text { Total } \\ & \$ 000 \end{aligned}$ |
|  | $\begin{array}{r} 30-59 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} 60-89 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} >90 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} \leq 90 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} >90 \text { days } \\ \$ 000 \end{array}$ |  |
| Financial assets |  |  |  |  |  |  |
| Loans and receivables at amortised cost: |  |  |  |  |  |  |
|  | 743 | 93 | 296 | 60 | 175 | 1,367 |
|  |  |  |  |  |  |  |
|  | Past | ue and not im | aired | Past due a | impaired |  |
|  | $\begin{array}{r} 30-59 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} 60-89 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} >90 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} \leq 90 \text { days } \\ \$ 000 \end{array}$ | $\begin{array}{r} >90 \text { days } \\ \$ 000 \end{array}$ | Total \$000 |
| Financial assets |  |  |  |  |  |  |
| Loans and receivables at amortised cost: |  |  |  |  |  |  |
|  | 345 | 59 | - | 53 | 272 | 729 |

## Liquidity risk

Liquidity risk is the risk that the Bank may experience difficulties in raising funds to meet its commitments. The objective of liquidity risk management is to ensure that the Bank always has sufficient liquidity to meet its liabilities under normal and stressed market conditions.

The Bank manages liquidity risk primarily through adherence to Board policies that require the Bank to maintain a minimum of $14 \%$ of adjusted liabilities as liquid assets at all times. This policy also sets out various trigger levels and the required course of action should the liquidity ratio fall below these levels.

The Asset, Liability and Liquidity Committee meets regularly to consider the liquidity position of the Bank and set rates as appropriate to manage liquidity within policy requirements. As at 30 June 2012 the high quality liquid asset ratio was $20.62 \%$ (2011: 20.91\%)

The Bank maintains the following borrowing facilities with Cuscal as at 30 June:

Overdraft facility:
Committed limit

| 2012 | 2011 |
| :---: | :---: |
| \$000 | \$000 |
| 5,000 | 5,000 |
| 5,000 | 5,000 |

Standby borrowing facility:
Committed limit
20,000 20,000

Undrawn amount
20,000
20,000

Uncommitted borrowing facility:
Committed limit
55,000
55,000
Undrawn amount

Total undrawn facilities available

| 25,000 |
| :--- |

There are no restrictions on withdrawal of funds under the overdraft and standby facilities. Drawdowns under the uncommitted loan facility are for a maximum period of 12 months.

## Notes to the financial statements

## for the financial year ended 30 June 2012

## 34. Financial instruments (continued)

## Liquidity risk (continued)

The following tables detail the contractual maturities of financial liabilities as at 30 June:

| Financial liabilities | 2012 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { At call } \\ \$ 000 \\ \hline \end{array}$ | Not longer than 12 months $\$ 000$ | Longer than 12 months not longer than 5 years $\$ 000$ | $\begin{aligned} & \text { Total } \\ & \$ 000 \\ & \hline \end{aligned}$ |
| At amortised cost: |  |  |  |  |
| Borrowings | - | 55,000 | - | 55,000 |
| Deposits | 416,181 | 675,234 | 6,736 | 1,098,151 |
| Trade and other payables | - | 15,575 | - | 15,575 |
|  | 416,181 | 745,809 | 6,736 | 1,168,726 |
|  |  |  |  |  |
|  |  |  |  |  |
| Financial liabilities | $\begin{array}{r} \text { At call } \\ \$ 000 \end{array}$ | Not longer than 12 months $\$ 000$ | Longer than 12 months not longer than 5 years $\$ 000$ | Total $\$ 000$ |
| At amortised cost: |  |  |  |  |
| Borrowings | - | 62,265 | - | 62,265 |
| Deposits | 383,739 | 618,360 | 10,117 | 1,012,216 |
| Trade and other payables | - | 15,951 | - | 15,951 |
|  | 383,739 | 696,576 | 10,117 | 1,090,432 |

## Net fair values

The aggregate net fair values of financial assets and financial liabilities, both recognised and unrecognised at the balance date, are as follows:

## Financial assets

Cash on hand and on deposit
Loans and receivables at amortised cost: Investments
Trade and other receivables
Loans and advances
Available-for-sale financial assets:
Financial assets available for sale ${ }^{(2)}$

| Carrying amount |  | Net fair value |  |
| :---: | :---: | :---: | :---: |
| 2012 | 2011 | 2012 | 2011 |
| \$000 | \$000 | \$000 | \$000 |
| 43,682 | 94,612 | 43,682 | 94,612 |
| 261,121 | 177,245 | 261,121 | 177,245 |
| 2,957 | 3,622 | 2,957 | 3,622 |
| 970,280 | 915,938 | 970,471 | 915,906 |
| 1,639 | 1,626 | 1,639 | 1,626 |
| 1,279,679 | 1,193,043 | 1,279,870 | 1,193,011 |

## Financial liabilities

At amortised cost:

| Borrowings | 55,000 | 62,265 | 56,399 | 62,282 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Deposits | $1,098,151$ | $1,012,216$ | $1,098,446$ | $1,014,437$ |  |
| Trade and other payables | 15,575 | 15,951 | 15,575 | 15,951 |  |
|  |  | $1,168,726$ | $1,090,432$ | $1,170,420$ | $1,092,670$ |

(2) Financial assets available for sale represent shares in Cuscal Limited (see note 10). These shares are carried at cost as their value cannot be reliably measured due to the absence of an active market for the shares.

## Notes to the financial statements

for the financial year ended 30 June 2012

## 35. Capital

## Capital management

APRA Prudential Standards require ADIs to maintain at all times a minimum ratio of capital to risk-weighted assets of $8 \%$. As part of its risk management frame work, the Bank has developed a capital management plan to manage capital in a manner that is consistent with the assessed risk exposure and forecast levels of business activity. Capital is managed in a range comfortably above the 8\% minimum required by APRA and incorporates an assessment of appropriate risk exposures for operational, market and credit risk.

|  | 2012 | 2011 |
| :---: | :---: | :---: |
|  | \% | \% |
| Capital adequacy |  |  |
| APRA requirement (minimum 8.0\%) | 15.60 | 15.04 |

## Directors' declaration

We, Mark Derry Richards and Paul Mulraney being two of the Directors of Defence Bank Limited, in accordance with a resolution of the Board of Directors, declare that:
a. in the Directors' opinion there are reasonable grounds to believe that Defence Bank will be able to pay its debts as and when they fall due;
b. in the Directors' opinion, the attached financial statements are in compliance with International Financial Reporting Standards, as stated in Note 3 to financial statements; and
c. in the Directors' opinion, the attached financial statements and notes to the financial statements are in accordance with the Corporations Act 2001, including compliance with accounting standards and giving a true and fair view of the financial position and perfomance of Defence Bank for the year ended 30 June 2012.


M D Richards
Director
23 September 2012


## Independent auditor's report

## | $H /$ Haines Norton <br> Chartered Accountants

# Independent Auditor's Report To the Members of Defence Bank Limited 

## Report on the Financial Report


#### Abstract

We have audited the accompanying financial report of Defence Bank Limited (the company), which comprises the Statement of Financial Position as at 30 June 2012, Statement of Comprehensive Income, Statement of Changes in Equity and Statement of Cash Flows for the year ended on that date, a summary of significant accounting policies and other explanatory notes and the Directors' Declaration.


## Directors' responsibility for the financial report

The directors of the company are responsible for the preparation and fair presentation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the Corporations Act 2001 and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 3, the directors also state, in accordance with Accounting Standard AASB 101: 'Presentation of Financial Statements', that the financial statements comply with International Financial Reporting Standards (IFRS).

## Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.


## Independent auditor's report

## Independent Auditor's Report To the Members of Defence Bank Limited

## Independence

In conducting our audit, we have complied with the independence requirements of the Corporations Act 2001. We confirm that the independence declaration required by the Corporations Act 2001, provided to the directors of Defence Bank Limited on 21 September 2012, would be in the same terms if provided to the directors as at the date of this auditor's report.

## Matters Relating to the Electronic Publication of the Audited Financial Report

This auditor's report relates to the financial report of Defence Bank Limited for the year ended 30 June 2012 included on Defence Bank Limited website. The Bank's directors are responsible for the integrity of Defence Bank Limited's website. We have not been engaged to report on the integrity of the Defence Bank Limited's website. The auditor's report refers only to the subject matter described above. It does not provide an opinion on any other information which may have been hyperlinked to/from these statements. If users of the financial report are concerned with the inherent risks arising from publication on a website, they are advised to refer to the hard copy of the audited financial report to confirm the information contained in this website version of the financial report.

## Auditor's opinion

In our opinion:
a. the financial report of Defence Bank Limited is in accordance with the Corporations Act 2001, including:
(i) giving a true and fair view of the company's financial position as at 30 June 2012 and of their performance for the year ended on that date; and
(ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
b. the financial report also complies with International Financial Reporting Standards as disclosed in Note 3.


UHY Haines Norton
Ghartered Accountants.
Partner
Melbourne

28 September 2012

## Auditor's independence declaration

## | $H$ | Haines Norton <br> Chartered Accountants

## Auditor's Independence Declaration

To the Board of Directors of Defence Bank Limited:
As Engagement Partner for the audit of Defence Bank Limited for the year ended 30 June 2012, I declare that, to the best of my knowledge and belief, there have been:
a. no contraventions of the independence requirements of the Corporations Act 2001 in relation to the audit; and
b. no contraventions of any applicable code of professional conduct in relation to the audit.


## General information

| Registration | Defence Bank Limited is a public company limited by shares (member shares) under the Corporations Act 2001 administered by the Australian Securities and Investments Commission ABN 57087651385 |
| :---: | :---: |
| Registered business name | Defence Bank |
| Australian financial services licence | Licence No. 234582 |
| Registered office | Level 5, 31 Queen Street MELBOURNE VIC 3000 |
| Mail address | PO Box 14537 <br> MELBOURNE VIC 8001 |
| Telephone numbers | $\begin{aligned} & \text { (03) } 86245888 \\ & 1800033139 \end{aligned}$ |
| Fax number | (03) 86245892 |
| Email | info@defencebank.com.au |
| Website | www.defencebank.com.au |
| Interstate trading | Defence Bank is registered to trade in each State and Territory of Australia. |

