



Defence Bank

2018 Annual Report

CUBS Superannuation Fund

Defence Bank Super
Defence Bank Pensions



CUBS Superannuation Fund
ABN 90 120 177 925

Trustee
Equity Trustees Superannuation Limited
ABN 50 055 641 757
AFS Licence No. 229757
RSE Licence No. L0001458

Contact details

If you have an enquiry about Qudos Super or Qudos Pensions or would like to receive your Annual Reports (including this Annual Report) by mail (free of charge), you should contact:

The Administrator: Mainstream Superannuation Services Pty Ltd

Level 9, 155 Queen Street
Melbourne VIC 3000

Telephone: (03) 9691 2944
Facsimile: (03) 9640 0787

Email: melbourne@mainstreamgroup.com
Website: www.mainstreamgroup.com

The Bank: Defence Bank Limited

Level 5, 31 Queen Street
Melbourne VIC 3000

Telephone: 1800 979 188
Facsimile: (03) 8624 5892

Email: info@defencebank.com.au
Website: www.defencebank.com.au

Trustee: Equity Trustees Superannuation Limited

Level 1, 575 Bourke Street
Melbourne VIC 3000

Telephone: 1300 133 472
Facsimile: (03) 8623 5200

Disclaimer

This Annual Report relates to the reporting period ending 30 June 2018. This Report has been prepared in accordance with the Corporations Act and Corporations Regulations 2001. Reasonable care has been taken to ensure the information in this report is correct, but neither the Trustee, its service providers nor its advisers accept responsibility for any error or misprint or anyone using or acting on this information for any purpose. Information contained in this report is accurate as at 30 June 2018, based on information provided to the Trustee by the Fund's service providers and underlying investment managers.

Information in this report relates to the CUBS Superannuation Fund ('Fund') as a whole, unless stated otherwise. Defence Bank Super and Defence Bank Pensions are products offered from the Fund since 19 March 2014 (they are not separate superannuation funds) and are referred to as 'Defence products' in this report.

The Trustee does not guarantee the performance of any of the Fund's investments or underlying investment managers. The Trustee does endeavour to ensure that only professional managers using sound investment processes are utilised.

This publication contains general information or advice only that has been prepared without taking into account your objectives, financial situation or needs. You should refer to the relevant Product Disclosure Statement (PDS) and any factsheets (where applicable) and assess your own financial situation before making any financial decisions. You may wish to consult an appropriately qualified financial adviser before making any financial decisions in relation to this product. You can obtain the PDS and factsheets relevant to your membership by calling 1800 979 188 or downloading it from www.defencebank.com.au.

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Message From The Trustee

The Trustee presents the Annual Report for the CUBS Superannuation Fund for members participating in the Defence Bank Super and Defence Bank Pension products ('Defence products'), for the year ended 30 June 2018.

Please take the time to read this Annual Report and if you have any queries or require further information, please contact the Fund Administrator (details provided on page 21).

The Fund is set up as a trust and is governed by a legal document called a Trust Deed. The Trustee is responsible for running the Fund in accordance with the Trust Deed.

Effective 13th November 2017, the provision of promoter and administration services in respect of the Fund transferred from Top Quartile Management Pty Ltd (ABN 98 006 771 848, AFSL 238816) (the previous Promoter) and Financial Synergy Pty Ltd (the previous Administrator) to a single entity, Mainstream Superannuation Services Pty Ltd (ABN 83 082 989 142, AFSL 239636).

Your Investment Options

There are six investment options available to members of the Defence products to choose from when making your investment decisions. The Trustee may close, vary or add to the investment options available to members from time to time. The investment options available to members of the Defence products reflect the Fund's investment policy for this segment of the Fund and are part of an overarching approach to investments that takes into account various factors including relevant law, the Trust Deed and the nature of the Fund membership.

You should also consider the current PDS and any factsheets applicable to the Defence product you participate in when making any investment decisions.

Investment options

- Cash Plus Option*
- Conservative Option
- Balanced Option
- Growth Option
- High Growth Option
- Term Deposit Option

*Note: This option is called 'Cash Plus' because it invests in Fixed Interest assets as well as Cash.

This Report provides information about each of the options, as relevant to members of the CUBS Superannuation Fund for the 2017/2018 financial year. Further information about the options can be downloaded from www.defencebank.com.au.

Refer to your Annual Member Statement to check which investment options you are invested in or have chosen. Your member statement shows your investment options as at 30 June 2018.

Visit the website at www.defencebank.com.au for more up to date information.



Investment Options

	Cash Plus Option		Conservative Option	
Risk Level	Estimated number of negative annual returns over any 20 year period is less than 0.5.		Estimated number of negative annual returns over any 20 year period is one to less than 2.	
Investment Return Objectives	To achieve returns (after tax and fees) in line with 50% RBA cash rate + six-month bank bills over a rolling 1 year period.		To achieve returns (after tax and fees) that exceed CPI by at least 1.50% over rolling a 5 year period.	
Strategic Asset Allocation	Fixed Interest	50%	Australian Equities	14%
	Cash	50%	International Equities	10%
			Listed Property	3%
			Fixed Interest	30%
			Cash	43%
Recommended Minimum Investment Timeframe	Short term (no minimum)		Short to Medium term investors (usually three to five years)	
Actual Asset Allocation as at 30 June*				
		2018	2017	
	Fixed Interest^	50.10%	48.51%	
	Cash^	49.90%	51.49	
				2018
				2017
	Australian Equities	11.20%	12.05%	
	International Equities	17.80%	12.05%	
	Listed Property	1.40%	3.01%	
	Fixed Interest^	32.10%	29.88%	
	Cash^	37.50%	43.31%	

* Asset allocation may vary from time to time due to market fluctuations and amounts held in cash pending investment.

^The Cash and Fixed Interest investments utilised in these options are cash and fixed interest deposits or products issued by the Defence Bank Ltd.

Investment Options (continued)

	Balanced Option		Growth Option			
Risk Level	Estimated number of negative annual returns over any 20 year period is two to less than 3.		Estimated number of negative annual returns over any 20 year period is three to less than 4.			
Investment Return Objectives	To achieve returns (after tax and fees) that exceed CPI by at least 2.50% over a rolling 5 year period.		To achieve returns (after tax and fees) that exceed CPI by at least 3.25% over a rolling 5 year period.			
Strategic Asset Allocation	Australian Equities	22%	Australian Equities	31%		
	International Equities	18%	International Equities	25%		
	Listed Property	5%	Listed Property	7%		
	Fixed Interest	30%	Fixed Interest	34%		
	Cash	25%	Cash	3%		
Recommended Minimum Investment Timeframe	Medium to Long term investors (usually five years plus)		Long term investors (usually seven years plus)			
Actual Asset Allocation as at 30 June*		2018	2017		2018	2017
	Australian Equities	18.00%	19.97%	Australian Equities	24.60%	28.07%
	International Equities	28.60%	19.97%	International Equities	39.00%	28.07%
	Listed Property	2.20%	5.00%	Listed Property	3.00%	7.02%
	Fixed Interest^	29.80%	29.58%	Fixed Interest^	31.50%	31.59%
	Cash^	21.40%	25.48%	Cash^	1.90%	5.25%

* Asset allocation may vary from time to time due to market fluctuations and amounts held in cash pending investment

^The Cash and Fixed Interest investments utilised in these options are cash and fixed interest deposits or products issued by the Defence Bank Ltd.

Investment Options (continued)

High Growth Option			
Risk Level	Estimated number of negative annual returns over any 20 year period is four to less than 6.		
Investment Return Objectives	To achieve returns (after tax and fees) that exceed CPI by at least 4.0% over a rolling 5 year period.		
Strategic Asset Allocation	Australian Equities	40%	
	International Equities	40%	
	Listed Property	10%	
	Fixed Interest	10%	
	Cash	0%	
Recommended Minimum Investment Timeframe	Long term investors (seven to ten years or more)		
Actual Asset Allocation as at 30 June*		2018	2017
	Australian Equities	33.20%	38.65%
	International Equities	52.70%	38.68%
	Listed Property	4.10%	9.66%
	Fixed Interest [^]	10.00%	9.66%
	Cash [^]	0.00%	3.38%

[^]The Cash and Fixed Interest investments utilised in this option are cash and fixed interest deposits or products issued by the Defence Bank Ltd.

* Asset allocation may vary from time to time due to market fluctuations and amounts held in cash pending investment

TERM DEPOSIT OPTION [^]	
Risk Level	Estimated number of negative annual returns over any 20 year period is less than 0.5.
Investment Return Objectives	To achieve returns (after tax and fees) in line with 50% RBA cash rate+ six-month bank bills over a rolling 1 year period.
Strategic Asset Allocation	Available Terms 1 year 2 years 3 years
Recommended Minimum Investment Timeframe	Recommended Minimum Investment Timeframe (1 to 3 years, depending on the term of the deposit).

[^]This option allows you to choose from a range of Term Deposits which are products issued by the Defence Bank Ltd.

Investment Options (continued)

Changes to your investment options (effective by December 2018)

Following a review of the investment options effective by February 2019 revised strategic asset allocations, investment objectives and risk levels for each of the investment options will be applicable, as outlined in the tables below. These changes are also reflected in new disclosure for the Fund.

Options	Cash Plus Option	Conservative Option	Balanced Option
Investment Return Objectives	To achieve returns (after tax and fees) in line with 50% RBA cash rate + six-month bank bills over a rolling 1 year period.	To achieve returns (after tax and fees) that exceed CPI by at least 1.00% over a rolling 4 year period.	To achieve returns (after tax and fees) that exceed CPI by at least 2.00% over a rolling 6 year period.
Strategic Asset Allocation	Australian Equities 0% International Equities 0% Fixed Interest 50% Cash 50%	Australian Equities 11% International Equities 16% Fixed Interest 38% Cash 35%	Australian Equities 18% International Equities 27% Fixed Interest 30% Cash 25%
Recommended Minimum Investment Timeframe	Short term (No minimum)	Short to Medium term investors (usually three to four years)	Medium to Long term investors (usually six years plus)
Risk Level	Estimated number of negative annual returns over any 20 year period is less than 0.5.	Estimated number of negative annual returns over any 20 year period is 2 to less than 3.	Estimated number of negative annual returns over any 20 year period is 3 to less than 4.
Standard Risk Level	Very Low	Medium	Medium to High
Risk Band	1	4	5

Investment Options (continued)

Options	Growth Option	High Growth Option	Term Deposits*
Investment Return Objectives	To achieve returns (after tax and fees) that exceed CPI by at least 3.00% over a rolling 8 year period.	To achieve returns (after tax and fees) that exceed CPI by at least 4.25% over a rolling 8 year period.	To achieve returns (after tax and fees) in line with 50% RBA cash rate + six-month bank bills over a rolling 1 year period.
Strategic Asset Allocation	Australian Equities 25% International Equities 38% Fixed Interest 34% Cash 3%	Australian Equities 35% International Equities 54% Fixed Interest 10% Cash 0%	Available Terms 1 year 2 years 3 years
Recommended Minimum Investment Timeframe	Long-term investors (usually seven years plus)	Long-term investors (seven to ten years or more)	1 to 3 years, depending on the term of the deposit
Risk Level	Estimated number of negative annual returns over any 20 year period is three to less than 4.	Estimated number of negative annual returns over any 20 year period is four to less than 6.	Estimated number of negative annual returns over any 20 year period is less than 0.5.
Standard Risk Level	Medium to High	High	Very Low
Risk Band	5	6	1

*This option allows you to choose from a range of Term Deposits which are products issued by the Defence Bank Ltd.

Financial and Other Statutory Information

This is an abridged summary of the unaudited financial statements for the CUBS Superannuation Fund for the year ended 30 June 2018 (incorporating all products including the Defence products). A copy of the audited financial statements and auditor's report will be available on request from the Administrator after 31 October 2018.

	2018	2017
Net Assets Available to Pay Benefits At End of Previous Year	73,545,201	67,261,799
Revenue		
Changes in net market value of investments	1,139,049	544,193
Contributions from employers	2,010,452	2,009,082
Contributions from members	1,631,916	3,095,252
Interest	888,158	900,604
Other Income	1,897,273	2,037,208
Transfer from other funds	9,955,481	14,772,668
Total Revenue	17,522,329	23,359,007
Expenses		
Administration	(240,743)	(239,367)
Benefits paid	(14,269,735)	(16,201,954)
General administration expenses	(115,909)	(76,809)
Insurance premiums charged	(85,588)	(77,313)
Tax expense	(670,097)	(466,019)
Trustee fees	(59,353)	(55,555)
Total Expenses	(15,441,425)	(17,117,017)
Movement in Fund reserves	33,466	41,412
Net Assets Available To Pay Benefits At End of Year	75,659,571	73,545,201

Financial and Other Statutory Information (continued)

	2018	2017
Represented by		
Assets		
Cash and cash equivalents	11,708,788	12,648,604
Receivables	1,407,260	1,457,407
Hunter Credit Union – cash	583,083	761,833
Hunter Credit Union – fixed interest Qudos Fixed Interest	439,138	554,950
Qudos Cash Investment Pool	8,182,296	8,538,591
Defence Bank Super Cash Investment Pool	6,946,488	7,649,536
Defence Bank Super Fixed Interest		
Vic Teachers Mutual Bank Cash Investment Pool	527,666	726,545
Vic Teachers Mutual Bank Fixed Interest Beyond Bank Cash Investment Pool		
Beyond Bank Fixed Interest	405,488	218,680
Bankstown Credit Union Cash Investment Pool	–	128,459
Bankstown Credit Union Fixed Interest	–	118,194
Term Deposits	4,788,200	5,867,003
Units in managed investment schemes	28,274,222	22,948,706
Total Assets	76,261,199	73,885,222
Liabilities		
Audit fee payable	–	–
Operating expenses payable	104,904	66,293
Current tax liability	167,308	199,789
Deferred Tax liability	329,416	73,939
Total Liabilities	601,628	340,021
Net Assets Available to Pay Benefits	75,659,571	73,545,201

Financial and Other Statutory Information (continued)

Significant Investments

The following underlying investments each represent more than 5% of the total assets of the CUBS Superannuation Fund (incorporating all products including Defence products) as at 30 June 2018:

Investment	\$'000	%
Greater Building Society Ltd Cash	9,232	12
Qudos Bank Fixed Interest*	8,182	11
Qudos Bank Cash*	6,946	9
Defence Bank Cash^	5,366	7
Defence Bank Fixed Interest^	6,341	8
Vanguard High Growth Index Fund	28,274	37
Term Deposits*	4,788	6

*The Qudos Bank Cash, Fixed Interest and Term Deposits investments are cash and fixed interest deposits or products issued by Qudos Bank. Qudos Bank is an authorised deposit-taking institution (ADI).

^The Defence Bank Cash and Fixed Interest investments are cash and fixed interest deposits issued by Defence Bank Ltd. Defence Bank Ltd is an authorised deposit-taking institution (ADI).

The assets for the CUBS Superannuation Fund as a whole (incorporating all products including Qudos products) as at 30 June 2018 and 30 June 2017 are set out in the table below:

Asset	2018		2017	
Australian Equities	\$10,122,000	13.52%	\$9,248,000	12.77%
International Equities	\$15,325,000	20.47%	\$9,409,000	12.99%
Property	\$0	0.00%	\$1,905,000	2.63%
Fixed Interest	\$23,903,000	31.94%	\$24,560,000	33.91%
Cash	\$25,504,000	34.07%	\$27,306,000	37.70%

Financial and Other Statutory Information (continued)

Operational Risk Financial Requirement (ORFR) Reserve

The purpose of the ORFR Reserve is to protect members' interests should an operational failure occur that may result in losses to a fund or its members.

The reserve is held solely in cash and held as an asset of the Fund.

The Trustee is obliged to review its ORFR arrangements regularly to ensure it is set at an appropriate level and to make any changes necessary to ensure regulatory requirements continue to be met. As at the date of preparation of this report, the ORFR has met its target level (of total Fund assets) however the ORFR level and target is subject to change.

The level of the ORFR over the last three financial years is:

ORFR Reserve	2018	2017	2016
Amount held in reserve as at 30 June	\$283,706	\$250,240	\$208,828

Allocation of Earnings

The allocation of earnings to member accounts depends on the segment of the Fund that you participate in.

For members of Defence products, net earnings (after the deduction of relevant fees, costs and taxes) for an Investment Option (other than the Term Deposit Option) are allocated to a member's account through changes in the unit prices (Sell Prices) applicable to the Investment Option(s) in which a member is invested during the year. Unit prices are usually determined daily based on market valuations of the assets of each option. Changes in the unit prices from time to time determine the value of a member's investment in an Investment Option (other than the Term Deposit Option).

The Trustee's policy is to allow all investment returns (after taking into account relevant fees, costs and taxes) to flow through to members via increases (or decreases) in unit prices, where applicable.

The investment performance of a Term Deposit (available under the Term Deposit Option) is based on the applicable rate of interest declared by the relevant financial institution and is allocated to a member's account.

For more information about unit prices or the allocation of earnings relating to Term Deposits, refer to the relevant PDS (including, where applicable, current factsheets) applicable to your account.

Derivatives

It is the Trustee's policy not to use derivative instruments directly. Derivatives include investment products such as futures, options, swaps and warrants. They are securities whose value is derived from other securities or assets. Some of the underlying investment managers utilised in the Investment Options may use derivatives to reduce risks in their investment product and to increase or decrease their exposure to particular investment sectors or markets. However, use of derivatives carries its own risks like the possibility that the derivative position is difficult or costly to reverse, that it does not perform as expected or that the parties to the derivatives contract do not perform their contractual obligations.



What happens if your account becomes inactive

Subject to any requirement on the Trustee to transfer lost accounts to the Tax Office in certain circumstances, if we have not received contributions or rollover amounts into your accumulation account for a period of 5 years or more we may transfer your benefit to our nominated Eligible Rollover Fund (ERF) – the Australia's Unclaimed Super Fund (AUSfund). The Trustee also reserves the right to transfer benefits to the ERF in any other circumstances that it considers appropriate (for example, small accounts) under broad powers conferred on superannuation trustees under superannuation legislation.

The ERF's contact details are:

Australia's Unclaimed Super Fund (AUSfund)

Locked Bag 5132

Parramatta NSW 2124

Telephone: 1300 361 798

Email: admin@ausfund.com.au

Being transferred to the ERF may affect your benefits because:

- You will cease to be a member of the CUBS Superannuation Fund and any insurance you may have will also cease.
- You will become a member of AUSfund and be subject to its governing rules.

AUSfund's investments, fees and costs and other arrangements are different to the CUBS Superannuation Fund. AUSfund does not offer insurance cover.

Where we have your current address, we will advise you of any transfer.

The trustee of AUSfund is Industry Funds Investments Limited (ABN 17 006 883 227).

Enquiries and Complaints

Important Information for Temporary Residents

The Trustee is required to transfer the superannuation benefits of a former temporary resident to the ATO (as unclaimed money) on request, after six months has elapsed since the temporary resident has left Australia and their visa has expired or is cancelled. If this happens, a former temporary resident can claim their super benefits directly from the ATO as a Departing Australia Superannuation Payment (DASP), subject to applicable tax rates.

Former temporary resident members whose benefits have been paid to the ATO will not be provided with notices or exit statements at the time or after their benefits are transferred to the ATO. The Trustee is taking this approach relying on relief granted by the Australian Securities and Investments Commission (ASIC) from certain reporting obligations in the law, which normally apply when fund membership ceases. This relief recognises that trustees will generally not be aware which members are former temporary residents (until advised by the ATO) and that they may have difficulty communicating to an overseas address or finding correct contact details for the member.

For further information please contact the Administrator or go to www.ato.gov.au.

The Trustee has established a procedure for dealing with enquiries and complaints. Enquiries and complaints should be made to the Complaints Officer.

Complaints can be made to:

Complaints Officer
CUBS Superannuation Fund –
Defence Bank Super and Pensions
PO Box 4344
MELBOURNE VIC 3001

Telephone (03) 9654 1399
Facsimile (03) 9654 2187
Email investments@defencebank.com.au

It is important that we make you aware of the Trustee's complaints handling process. In accordance with the Superannuation Legislation, complaints will be dealt with within 90 days. If you are not satisfied with the Fund's handling of your complaint or the Trustee's decision, or you do not receive a response to your complaint within 90 days, you may lodge a complaint:

Australian Financial Complaints Authority:
Online: www.afca.org.au
Email: info@afca.org.au
Phone: 1800 931 678
Mail: Australian Financial Complaints Authority
GPO Box 3 Melbourne VIC 3001

Time limits may apply to complain to AFCA and so you should act promptly or otherwise consult AFCA to find out if or when the time limit relevant to your circumstances expires.

Your Privacy



As an investor in CUBS Superannuation Fund you will be protected by the Trustee's Privacy Statement, and that of the Administrator. In summary, this means that we only collect information that is necessary for the efficient operation of the Fund and as required or permitted by law. On occasion, and as required under various types of legislation, certain information may be required to be passed on to various regulatory bodies to ensure that you receive all the benefits to which you are entitled. All parties involved in these transfers are also subject to the privacy guidelines.

A copy of the Administrator's Privacy Statement can be viewed at www.mainstreamgroup.com or you may call the Administrator on (03) 9691 2944 to have a copy mailed to you.

A copy of the Trustee's Statement is also available on request by contacting the Trustee.



Who's Looking After You

The Trustee

Equity Trustees Superannuation Limited is the Registrable Superannuation Entity Licensee and Trustee of the CUBS Superannuation Fund, and is responsible for making sure the Fund is run in accordance with the Trust Deed and governing superannuation legislation, including looking after the interests of members as a whole.

The Trustee's Board of Directors as at 30 June 2018 comprised:

- Ms Catherine Robson Mr Ellis Varejes
- Mr John Crocker (retired 14 June 2018)
- Mr Mark Blair
- Mr Michael O'Brien
- Mr Tony Lally (from 1 June 2018)

The Trustee holds professional indemnity insurance to protect the Trustee, its directors and the Fund against certain losses or liabilities. The indemnity insurance cover is subject to the terms and conditions of the relevant insurance policy.

Equity Trustees Limited (ABN 46 004 031 298 AFSL No: 240975) is the Custodian of the Fund. Transactions between Equity Trustees Superannuation Limited in its capacity as Trustee of the Fund and Equity Trustees Limited in its capacity as Custodian are conducted on normal commercial terms and involve conditions no more or less favourable than those available to other parties unless otherwise stated.

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Directory

Trustee

Equity Trustees Superannuation Limited

ABN 50 055 641 757

AFS Licence No. 229757 RSE Licence No.
L0001458

Level 1, 575 Bourke Street
Melbourne VIC 3000

Telephone: 1300 133 472
Facsimile: (03) 8623 5200

Administrator & Promoter

Mainstream Superannuation Services Pty Ltd

ABN 83 082 989 142

Level 9, 155 Queen Street
Melbourne VIC 3000

GPO Box 4559
Melbourne VIC 3001

Telephone: (03) 9691 2944
Facsimile: (03) 9640 0787
Email: melbourne@mainstreamgroup.com
Website: www.mainstreamgroup.com

Insurer

TAL Life Limited

ABN 70 050 109 450

Level 8, 1 O'Connell Street
Sydney NSW 2000
GPO Box 5380
Sydney NSW 2001

Sub Promoter

Defence Bank Limited

ABN 57 087 651 385

AFS Licence No. 234582

Level 5, 31 Queen Street
Melbourne VIC 3000

Telephone: 1800 979 188
Facsimile: (03) 8624 5892
Email: info@defencebank.com.au
Website: www.defencebank.com.au

Promoter

Top Quartile Management Pty Ltd

ABN 98 006 771 848

AFS Licence No. 238816

Level 9, 360 Elizabeth Street
Melbourne VIC 3000

GPO Box 4344
Melbourne VIC 3001

Telephone: (03) 9654 1399
Facsimile: (03) 9654 2187

Custodian

Equity Trustees Limited

ABN 46 004 031 298

Level 1 575 Bourke Street
Melbourne VIC 3000

Auditor

UHY Haines Norton Chartered Accountants

ABN 85 140 758 156

Level 11, 1 York Street
Sydney NSW 2000







Defence Bank



For Further Information

Email	investments@defencebank.com.au
Website	www.defencebank.com.au
Telephone	1800 979 188
Facsimile	(03) 9654 2187
Postal Address	CUBS Superannuation Fund – Defence Bank Super and Pensions GPO Box 4344 Melbourne VIC 3001