## Interest rate schedule. Lending products.

| Principal and interest. |  |  |  |
| :---: | :---: | :---: | :---: |
| Variable rate (including DHOAS). |  |  |  |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Premier Low Rate home loan | LVR up to 70\% | 6.44\% p.a. | 6.44\% p.a. |
|  | LVR above 70\% | 6.69\% p.a. | 6.69\% p.a. |
| Premier home loan |  | 6.79\% p.a. | 6.79\% p.a. |
| Ultimate Package home loan |  | 7.04\% p.a. | 7.38\% p.a. |
| Ultimate Package home loan | over \$ 750 k | 6.94\% p.a. | 7.28\% p.a. |
|  | \$250k - \$750k | 6.99\% p.a. | 7.33\% р.а. |
|  | under \$250k | 7.04\% p.a. | 7.38\% р.а. |
| Essentials home loan |  | 8.02\% p.a. | 8.17\% p.a. |
| Fixed rate (including DHOAS). |  |  |  |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Ultimate Package home loan | 1 year | 6.39\% p.a. | 7.31\% p.a. |
|  | 2 year | 6.29\% p.a. | 7.23\% p.a. |
|  | 3 year | 6.29\% p.a. | 7.16\% p.a. |
|  | 4 year | 6.49\% p.a. | 7.18\% p.a. |
|  | 5 year | 6.49\% p.a. | 7.14\% p.a. |
| Essentials home loan | 1 year | 6.49\% p.a. | 8.00\% p.a. |
|  | 2 year | 6.39\% p.a. | 7.83\% p.a. |
|  | 3 year | 6.39\% p.a. | 7.69\% p.a. |
|  | 4 year | 6.59\% p.a. | 7.63\% p.a. |
|  | 5 year | 6.59\% p.a. | 7.52\% p.a. |
| Interest-only. |  |  |  |
| Variable rate. |  |  |  |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Ultimate Package construction home loan | over \$ 750 k | 6.94\% p.a. | 7.29\% p.a. |
|  | \$250k - \$750k | 6.99\% p.a. | 7.33\% p.a. |
|  | under \$250k | 7.04\% p.a. | 7.38\% p.a. |
| Reference rates. |  |  |  |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Standard Variable reference rate |  | 8.88\% p.a. | 8.88\% p.a. |
| Standard Variable Investor reference rate |  | 9.56\% p.a. | 9.56\% p.a. |
| Smart Mover reference rate ${ }^{6}$ |  | 9.02\% p.a. |  |


| Home Loans - Investor. |  |  |  |
| :--- | :--- | :---: | :---: |
| Principal and interest. |  |  |  |
| Variable rate. |  |  |  |
| Annual rate |  |  |  |
|  | Comparison rate ${ }^{1}$ |  |  |
| Premier Investor Low Rate home loan | $6.64 \%$ p.a. | $6.64 \%$ p.a. |  |
| Premier Investor home loan |  | $6.99 \%$ p.a. | $6.99 \%$ p.a. |
| Ultimate Package home loan |  | $7.24 \%$ p.a. | $7.58 \%$ p.a. |
| Ultimate Package home loan | over $\$ 750 \mathrm{ok}$ | $7.14 \%$ p.a. | $7.48 \%$ p.a. |
|  | $\$ 250 \mathrm{ok}-\$ 750 \mathrm{ok}$ | $7.19 \%$ p.a. | $7.53 \%$ p.a. |
|  | under $\$ 25 \mathrm{ok}$ | $7.24 \%$ p.a. | $7.58 \%$ p.a. |
| Essentials home loan |  | $8.22 \%$ p.a. | $8.38 \%$ p.a. |


| Fixed rate. |  |  |  |
| :--- | :--- | :---: | :---: |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Ultimate Package home loan | 1 year | $6.59 \%$ p.a. | $7.51 \%$ p.a. |
|  | 2 year | $6.49 \%$ p.a. | $7.43 \%$ p.a. |
|  | 3 year | $6.49 \%$ p.a. | $7.36 \%$ p.a. |
|  | 4 year | $6.69 \%$ p.a. | $7.37 \%$ p.a. |
| Essentials home loan | year | $6.69 \%$ p.a. | $7.33 \%$ p.a. |
|  | 1 year | $6.69 \%$ p.a. | $8.20 \%$ p.a. |
|  | 2 year | $6.59 \%$ p.a. | $8.03 \%$ p.a. |
|  | 3 year | $6.59 \%$ p.a. | $7.88 \%$ p.a. |
|  | 4 year | $6.79 \%$ p.a. | $7.82 \%$ p.a. |
|  | 5 year | $6.79 \%$ p.a. | $7.72 \%$ p.a. |


| Interest-only. |  |  |  |
| :--- | :--- | :---: | :---: |
| Variable rate. |  |  |  |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Ultimate Package home loan |  | $7.34 \%$ p.a. | $7.60 \%$ p.a. |
| Ultimate Package <br> construction home loan | over $\$ 750 \mathrm{k}$ | $7.14 \%$ p.a. | $7.49 \%$ p.a. |
|  | $\$ 250 \mathrm{k}-\$ 75 \mathrm{ok}$ | $7.19 \%$ p.a. | $7.53 \%$ p.a. |
|  | under $\$ 250 \mathrm{k}$ | $7.24 \%$ p.a. | $7.57 \%$ p.a. |
| Essentials home loan |  | $8.32 \%$ p.a. | $8.41 \%$ p.a. |
| Essentials construction home loan | $8.22 \%$ p.a. | $8.43 \%$ p.a. |  |


| Fixed rate. |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  | Annual rate | Comparison rate ${ }^{1}$ |
| Ultimate Package home loan | 1 year | 6.69\% p.a. | 7.52\% p.a. |
|  | 2 year | 6.59\% p.a. | 7.44\% p.a. |
|  | 3 year | 6.59\% p.a. | 7.38\% p.a. |
|  | 4 year | 6.79\% p.a. | 7.40\% р.a. |
|  | 5 year | 6.79\% p.a. | 7.36\% p.a. |
| Essentials home loan | 1 year | 6.79\% p.a. | 8.21\% p.a. |
|  | 2 year | 6.69\% p.a. | 8.05\% p.a. |
|  | 3 year | 6.69\% p.a. | 7.91\% p.a. |
|  | 4 year | 6.89\% p.a. | 7.87\% p.a. |
|  | 5 year | 6.89\% p.a. | 7.77\% p.a. |

[^0]
## Interest rate schedule. Lending products.

| Car and personal loans. | Annual rate | Comparison rate ${ }^{3}$ |
| :--- | :---: | :---: |
|  | $6.90 \%$ p.a. | $7.67 \%$ p.a. |
| New Car loan | $6.90 \%$ p.a. | $7.67 \%$ p.a. |
| Used Car loan (up to and including 5y.o.) | $10.49 \%$ p.a. | $11.45 \%$ p.a. |
| Personal loan | $13.99 \%$ p.a. | $14.93 \%$ p.a. |
| Consolidation loan |  |  |
| Overdraft |  | Annual variable rate ${ }^{5}$ |
|  |  | $3.99 \%$ p.a. |
| Credit cards. |  | $8.99 \%$ p.a. |
| Defence Bank Foundation Credit Card <br> -6 month introductory rate | $3.99 \%$ p.a. |  |
| - ongoing variable rate | $8.99 \%$ p.a. |  |
| True Blue credit card - No longer available to new borrowers <br> -6 month introductory rate |  |  |
| - ongoing variable rate |  |  |


[^0]:    ${ }^{1}$ Comparison rates based on a $\$ 150,000$ secured loan over 25 years. Fees and charges are payable. Terms and conditions available on request. WARNING: This comparison rate is true only for the examples given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. For interest only variable loans, the comparison rates are based on an initial 5 year interest only term. For fixed rate interest only loans, the comparison rates are based on an initial interest only period equal in term to the fixed period. ${ }^{2}$ Fees and charges are payable. Terms and conditions available on request. ${ }^{3}$ Comparison rate is based on a $\$ 30,000$ loan over a 5 year term. Fees and charges are payable. Terms and conditions are available on request. WARNING: This comparison rate is true only for examples on request. ${ }^{3}$ Comparison rate is based on a $\$ 30,000$ loan over a 5 year term. Fees and charges are payable. Terms and conditions are available on request. WARNING: This comparison rate is true only for example
    given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. Comparison rate applies to both secured and unsecured loans. 4 If loans are given and may not include all fees and charges. Different terms, fees or other loan amounts might result in a different comparison rate. Comparison rate applies to both secured and unsecured loans. 4 If loans are
    offered on an unsecured basis, additional security may be required. ${ }^{5}$ Fees and charges are payable. Terms and conditions apply. ${ }^{6}$ No longer available for new accounts from 1 August 2023 .
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